

# Mosaic Capital Corporation

Mosaic Capital is a publicly traded (TSX: M), diversified investment company that owns and grows a portfolio of established mid-sized businesses operating in niche markets. We actively acquire and manage companies across industries and sectors, adding value through our business-building expertise and by working closely with our owner-vendors. Below is an example of a company we have invested in and how we addressed a specific circumstance or challenge to set the company on a stronger path for long-term success.

## CASE STUDY - CIRCLE 5 TOOL & MOLD

### About the company

**Circle 5 Tool & Mold** is a world-class supplier of molding solutions to Tier 1 automotive parts manufacturers. The company offers custom, high-precision molds and tools for plastic injection production of highly-visible interior automotive components. Circle 5 has a broad international customer base, and its clients produce components for the world's leading automotive brands, including BMW, Ford, General Motors, Toyota, Daimler and Tesla.

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*Mosaic is an ideal partner for Circle 5 as they are knowledgeable, highly engaged and committed to the next chapter of the company's growth. We are fortunate to have their expertise and counsel at the table.* ”

Saylo Lam, President, Circle 5 Tool & Mold



## The challenge

Two entrepreneurial businessmen founded Circle 5 in 1987, growing the Canadian company into a reputable global business from the ground up. Over the past 30 years, the founders successfully managed Circle 5 through numerous business cycles – continually innovating its suite of products and solutions. They were proactive in adopting new technologies and responsive to customer needs, earning them an industry-leading position. As the time approached for business succession, one of the founders groomed his son, Saylo Lam, to take over the thriving and profitable business. Mr. Lam was a natural fit: In addition to his background as a mechanical engineer, he possessed a 25-year history with Circle 5, assuming progressively senior roles during his tenure.

## The Mosaic solution

Mosaic invested in Circle 5 in 2017, taking a 75% equity interest, which enabled the two founders to transition into advisory roles while passing a 25% minority interest to Mr. Lam. Mosaic's involvement enabled an orderly and seamless ownership transition to the next generation. With the involvement of our operations and investment teams, Circle 5 is on a path for continued success and long-term value creation in its next phase of growth.

**Interested in speaking  
with us about your  
company?**

If you are a business owner who wants to work with the experts at Mosaic Capital to maximize your company's value, we invite you to contact Harold Kunik at (403) 218-6500, [info@mosaiccapitalcorp.com](mailto:info@mosaiccapitalcorp.com).



[www.mosaiccapitalcorp.com](http://www.mosaiccapitalcorp.com)

**Corporate Office:**

400, 2424 – 4th Street SW,  
Calgary, Alberta T2S 2T4

**Phone:** 403-218-6500

[info@mosaiccapitalcorp.com](mailto:info@mosaiccapitalcorp.com)